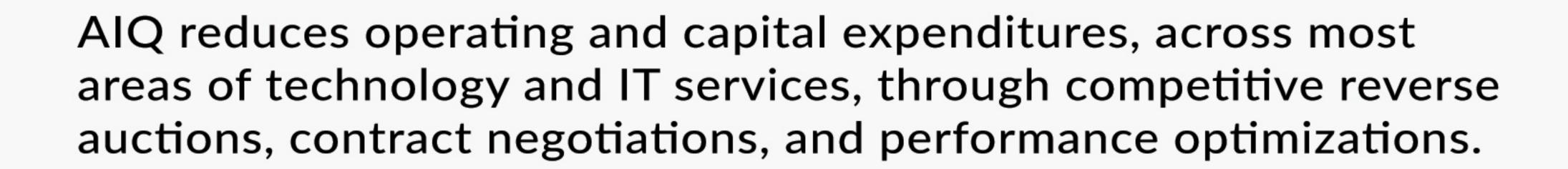
UNBELIEVABLE RESULTS...

DELIVERED.







THE FACTS

IMPROVE EBITDA

3-10% average EBITDA improvement per client.

SAVINGS POTENTIAL

\$500 Million In Annual Savings for clients across 100+ categories.

Achieve Profitability Goals Increase Enterprise Value

CLIENT TRACK RECORD Over 20 Years we have reduced

client IT expense by an average of **40%**

REPRESENTED CLIENTS









Shutterfly





TESTIMONIALS

"I cannot think of a partner that has been as laser focused on client success as AIQ... We've saved over \$18M per year so far. I can't think of a better ROI than AIQ in 8x8's history."

- Kevin Kraus, CFO at 8x8

"Aside from the incredible savings, the value add is the education that the leadership team gains from working with AIQ. We're getting people to question their decisions, question the business process, and they're learning. AIQ's process got people to talk and ask the right questions. That's their real value, because it forces a conversation within the company."

Larry Oeffinger, Sr. Director Production Operations at **Dynatrace**

