

UNBELIEVABLE RESULTS... DELIVERED.

aiQ

AIQ reduces operating and capital expenditures, across most areas of technology and IT services, through competitive reverse auctions, contract negotiations, and performance optimizations.

THE FACTS



IMPROVE EBITDA
3-10% average **EBITDA** improvement per client.



SAVINGS POTENTIAL
\$500 Million In Annual Savings for clients across **100+** categories.



CLIENT TRACK RECORD
Over **20 Years** we have reduced client IT expense by an average of **40%**

Achieve Profitability Goals
Increase Enterprise Value

REPRESENTED CLIENTS



HSBC

HYATT



Barracuda

J.D. POWER

imperva

Shutterfly

8x8

digicert

TESTIMONIALS

"I cannot think of a partner that has been as laser focused on client success as AIQ... We've saved **over \$18M per year** so far. **I can't think of a better ROI than AIQ** in 8x8's history."

- Kevin Kraus, CFO at **8x8**

"Aside from the **incredible savings**, the value add is the education that the leadership team gains from working with AIQ. We're getting people to question their decisions, question the business process, and they're learning. AIQ's process got people to talk and ask the right questions. That's their real value, because it forces a conversation within the company."

Larry Oeffinger , Sr. Director Production Operations at **Dynatrace**

CONNECT WITH US TO LEARN MORE:



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