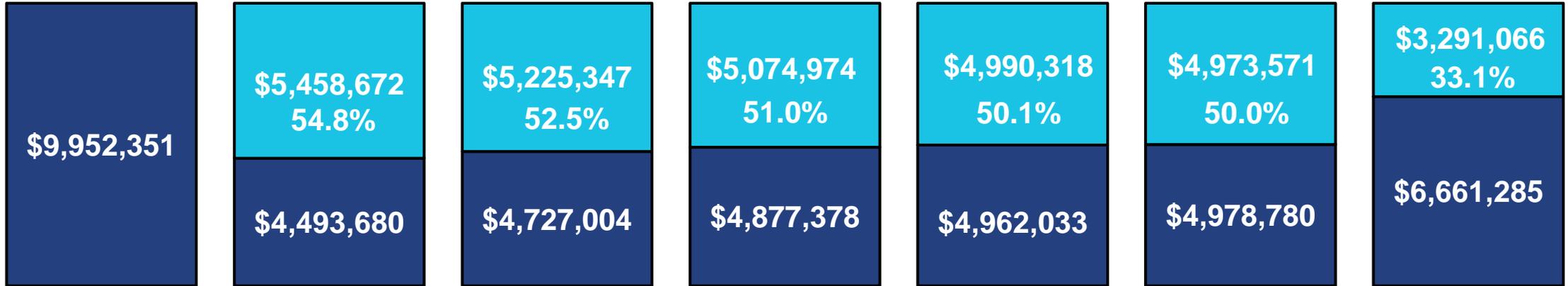


# DELIVERED OUTCOMES



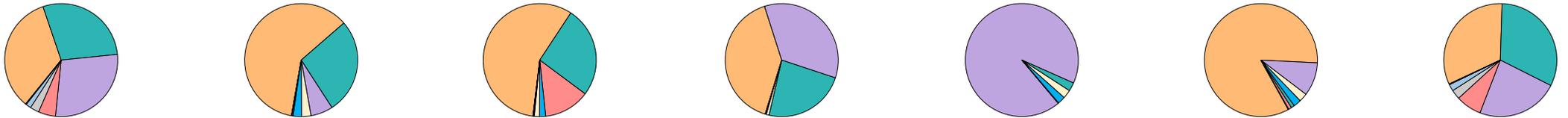
# TELECOM AUCTION

Savings  
Expenses



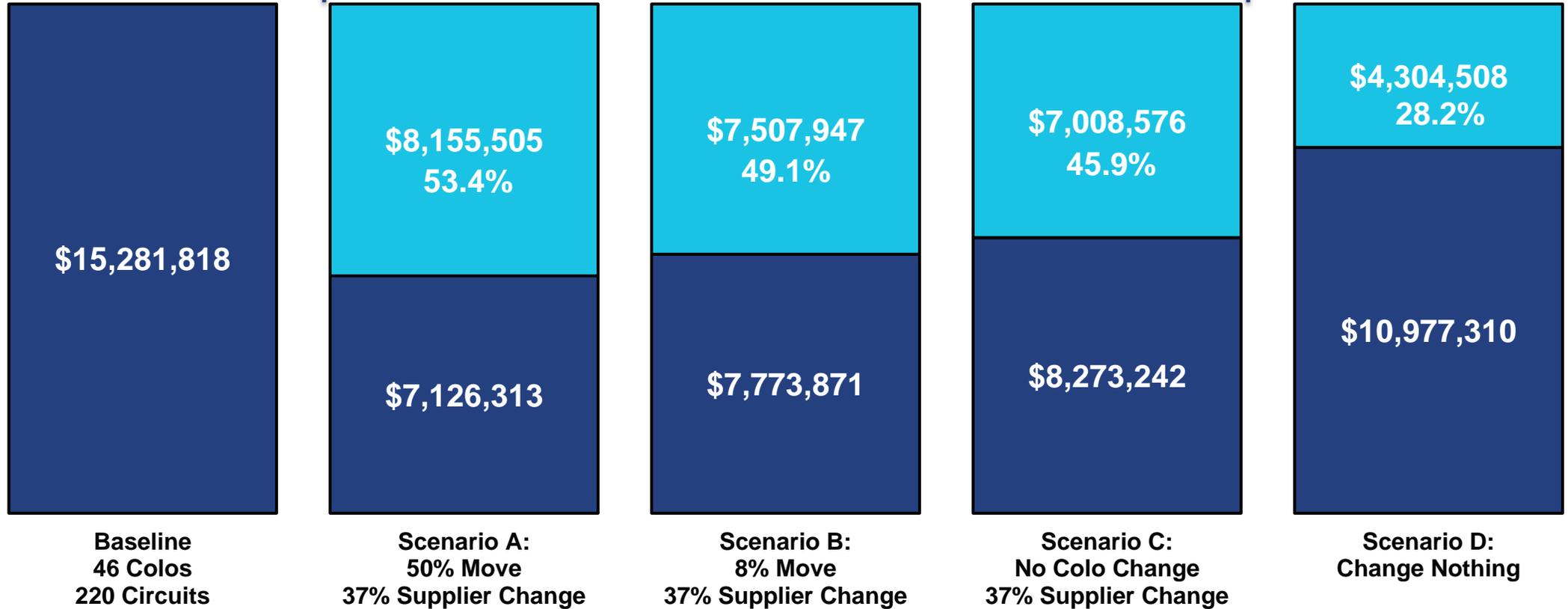
Vendor 1
Vendor 2
Vendor 3
Vendor 4
Vendor 5
Vendor 6
Vendor 7
Vendor 8
Vendor 9
Vendor 10
Vendor 11

	Baseline	Lowest Costs (Awardable)	Keep Vendor 4	Top 3 Focused	Vendor 3 Focused	Vendor 1 Focused	Keep Incumbent
Vendor 1	Vendor 1: \$3.4M	Vendor 1: \$2.7M	Vendor 1: \$2.7M	Vendor 1: \$1.9M	Vendor 3: \$4.6M	Vendor 1: \$4.2M	Vendor 1: \$2.2M
Vendor 2	Vendor 2: \$2.8M	Vendor 2: \$1.2M	Vendor 2: \$1.2M	Vendor 3: \$1.7M	Vendor 2: \$0.1M	Vendor 3: \$0.5M	Vendor 2: \$2.1M
Vendor 3	Vendor 3: \$2.8M	Vendor 3: \$0.3M	Vendor 4: \$0.6M	Vendor 2: \$1.2M	Vendor 7: \$0.1M	Vendor 7: \$0.1M	Vendor 3: \$1.6M
Vendor 4	Vendor 4: \$0.5M	Vendor 7: \$0.1M	Vendor 9: \$0.1M	Vendor 7: \$0.04M	Vendor 9: \$0.1M	Vendor 9: \$0.1M	Vendor 4: \$0.5M
Vendor 5	Vendor 5: \$0.3M	Vendor 9: \$0.1M	Vendor 7: \$0.1M	Vendor 9: <\$10K Annual	Vendor 6: <\$10K Annual	Vendor 2: \$0.05M	Vendor 5: \$0.2M
Vendor 6	Vendor 6: \$0.1M	Vendor 10: \$0.01M	Vendor 3: <\$10K Annual	Vendor 6: <\$10K Annual	Vendor 11: <\$10K Annual	Vendor 4: \$0.04M	Vendor 6: \$0.1M
Vendor 7	Vendor 7: <\$10K Annual	Vendor 6: <\$10K Annual	Vendor 6: <\$10K Annual	Vendor 11: <\$10K Annual		Vendor 6: <\$10K Annual	Vendor 8: <\$10K Annual
Vendor 8	Vendor 8: <\$10K Annual	Vendor 11: <\$10K Annual	Vendor 10: <\$10K Annual			Vendor 11: <\$10K Annual	Vendor 7: <\$10K Annual
Vendor 9			Vendor 11: <\$10K Annual				
Vendor 10							
Vendor 11							



# GLOBAL NETWORK AUCTION

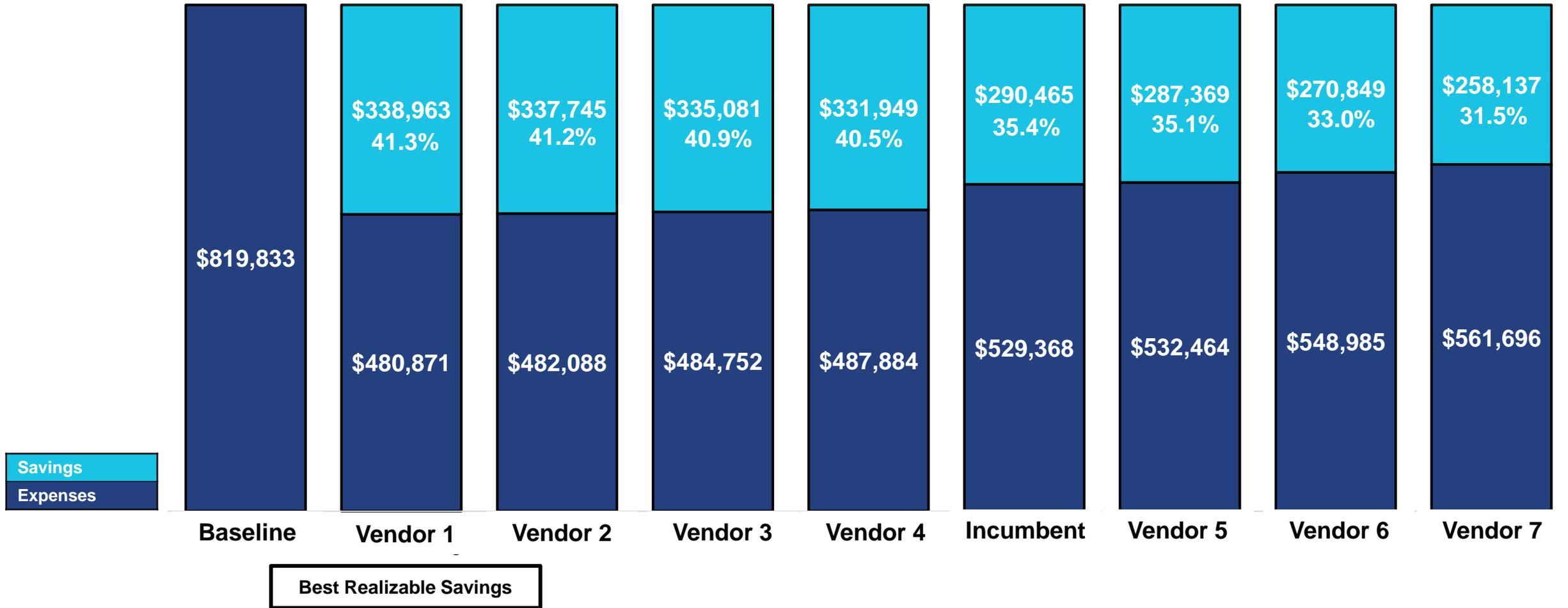
## Selection Range Savings



Best Realizable Savings



# TECHNICAL SERVICES AUCTION



# MANAGED SECURITY AUCTION

